

### Building Company Profile

ENZOCO Builder #1 Builder #2

- |   |                                     |                          |                          |
|---|-------------------------------------|--------------------------|--------------------------|
| 1. Executive Board Member of the Cleveland Home Builders Association  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. Has the builder been in business for at least <b>22 years</b> ?  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. Is the builder a member in good standing with The National Home Builders Association, The Residential Warranty Corp. and <b>The Better Business Bureau</b> ?             | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. Is the builder on board and in good standing with the major lending institutions in the areas for construction to perm financing?  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. Does the builder have a <b>complete model</b> to show off quality and workmanship?   | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. Does builder offer cell phone number for constant access   | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. Does the builder have a <b>design center</b> that customers can visit at any time to view building products and selections?  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. Can the builder provide a list of current and past <b>customer referrals</b> ?   | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. Will the builder give you a complete and <b>accurate price quote</b> with in 48 hours free of charge including all building products and specifications?                 | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 10. <b>Is builder pre-approved with most local lenders? To speed up approval process for end-loan</b> ?   | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 11. Does the builder require a <b>minimal initial investment (10 %)</b> which is applied towards total deposit for end loan?  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 12. Does the builder construct each house with the <b>same approved sub-contractors</b> aiding to consistency of workmanship?   | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 13. Does the builder provide a <b>complete blue print design service</b> -avoiding a need to hire a separate architect?   | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 14. Does the builder offer a independent third party <b>10 year structural warranty</b> (Residential Warranty Corp.) which is transferable when you sell your home?         | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Does the builder have a <b>one year walk through process</b> which allows the homeowner to go through their home room by room and list warranty items that need correction? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |